THE BRANDEL GROUP

A Boutique Risk Management Firm

Midwest Manufacturer Saves $207,000 on Annual Insurance Premiums

The Brandel Group recently completed a consulting project in the Midwest for a very well managed manufacturer operated by an experienced, sophisticated management team and revenues of approximately $100 million.

The Company was happy with their broker and current insurance carriers.

The Brandel Group reviewed the policies and improved coverages, closed the gaps that existed and reduced the premium by 31% while retaining the existing broker and carrier.

CASE DETAILS

BACKGROUND: Manufacturing Company, Midwest, United States.

NEEDS: Required a review of property, casualty and workers compensation insurance program. There were global coverage and risk exposures. They wanted to save money on an Annual Premium spend of $659,000.

SOLUTIONS: New broker with global services was selected and significant coverage improvements were made. Their insurable risks were identified and are now better managed.

SAVINGS: $207,000 - 31%

The Brandel Group (TBG) is a consulting firm that specializes in analyzing the efficiency and cost effectiveness of commercial insurance programs and improving coverages, costs and services levels. TBG is *totally independent of all brokers and insurers* and our advice is always independent, impartial and unbiased. We are not *brokers* and there is *no requirement to change your incumbent broker or insurers* to benefit from our services.

Barbara Brandel, Managing Director
bbrandel@strategicsolutions.group
T:573.230.3085